

MindLab Forty-Eight

This event is for all Inscope Distributors who want to build their business! At MindLab Forty-Eight, you'll have the opportunity to attend interactive product training sessions and engaging business building sessions, network with your colleagues, and enjoy distributor recognition events.

Washington D.C. March 6–7, 2009

L'Enfant Plaza Hotel
480 L'Enfant Plaza, SW
Washington, DC 20024

(Please note: this is the ONLY MindLab Forty-Eight event in 2009!)

MindLab Summit

2007 Emerald and Diamond Award Winners are eligible to attend this special event.

Minneapolis, MN October 10, 2008

Hilton Minneapolis
1001 Marquette Ave. South
Minneapolis, MN 55403

Teleclasses: Q2 — FREE

Teleclasses are FREE! To register, log onto www.inscape-exchange.com. Class space is limited, so register today! See backside for class topics.

JumpStart

Chicago, IL

- **Registration Deadline - July 28, 2008**
- Pre-session Webinar - August 4, 2008[†]
- Two-Day Workshop - August 12–13, 2008
- Follow-up Conference Call - September 5, 2008[†]

Minneapolis, MN

- **Registration Deadline - November 3, 2008**
- Pre-session Webinar - November 10, 2008[†]
- Two-Day Workshop - November 18–19, 2008
- Follow-up Conference Call - December 12, 2008[†]

Minneapolis, MN

- **Registration Deadline - January 5, 2009**
- Pre-session Webinar - January 12, 2009[†]
- Two-Day Workshop - January 20–21, 2009
- Follow-up Conference Call - February 9, 2009[†]

Minneapolis, MN

- **Registration Deadline - March 16, 2008**
- Pre-session Webinar - March 23, 2009[†]
- Two-Day Workshop - March 31–April 1, 2009
- Follow-up Conference Call - April 20, 2009[†]

[†]-All JumpStart Pre-session Webinars and Follow-up Conference Calls are conducted at 3 pm Central Time unless otherwise noted.

Go to www.inscape-exchange.com to register for all MindLab sessions.

Visit the website frequently for the most up-to date course schedule and availability.

2008: Q2 Teleclasses

Inscape teleclasses are complimentary — all you pay for is the call!

Class size is limited - Secure your seat today!

A \$30 fee will be charged to all cancellations less than 7 days prior to session and all no-shows.

How My Graph Became a Dot

The DiSC® circular model used in the *Everything DiSC® Application Library* and *idXready™* programs is simple and intuitive, yet provides detailed information about a person's DiSC style.

In this session, we'll

- Explore the advantages of using the DiSC circular model
- Examine the implications of moving from a line graph to a circular model
- Discuss how to transition clients from a line graph to a circular model

Dates: Monday, April 7 at 3:00 p.m. CDT
Monday, June 16 at 3:00 p.m. CDT

Everything DiSC® Sales Application

Creating a customized DiSC sales solution has never been easier! Learn how Inscape's new, in-depth *Everything DiSC Sales Profile* provides salespeople with a personalized map that allows them to maximize their sales efforts. This EPIC-based profile, along with new, full-featured, customizable facilitation materials takes you and your clients to the next level.

Date: Monday, April 21 at 3:00 p.m. CDT
Requirements: You will need both an internet connection and a phone connection for this session.

Everything DiSC Sales Best Practices and Marketing

Fellow Inscape Distributors will share their insights, their challenges, and their success stories using the *Everything DiSC Sales Profile* and facilitation materials. You will hear how they gained new clients and expanded existing business using the rich resources of the *Everything DiSC Application Library*

Date: Friday, June 13 at 10:00 a.m. CDT

Everything DiSC Management Application

Coming Soon! Watch Inscape-Exchange for more information about the latest addition to the *Everything DiSC Application Library*.

Date: TBD
Requirements: You will need both an internet connection and a phone connection for this session.

The 10 Biggest Business Blunders (and How You Can Avoid Them)

Why do some businesses take off while others flounder or simply fail? Your fellow Distributors will share the common business blunders and help you create strategies to avoid them. You'll come away with your eyes wide open and have a clear vision of what it takes to build a successful business.

Date: Friday, May 9 at 10:00 a.m. CDT

10 Tips for Making EPIC Work for You

Want to be more efficient using EPIC? We'll show you ways to be more productive, stay on top of your client's assessment usage, and use EPIC as a marketing tool. You'll discover that EPIC is not just a way to send access codes — it is your personal marketing coordinator, your production manager, and your administrative assistant!

Date: Friday, May 16 at 10:00 a.m. CDT
Requirements: You will need both an internet connection and a phone connection for this session.

Applying the Discovering Diversity Profile®

Hear how one of the authors of the *Discovering Diversity Profile®* uses the profile to create innovative custom solutions for her clients. She will explain how she helps individuals gain insight on four key levels: knowledge, understanding, acceptance and behavior. She will share information about diversity training in today's corporate market and explain how to successfully position the *Discovering Diversity Profile*.

Date: Monday, June 16 at 10:00 a.m. CDT



What do you say to a client who needs a training solution...NOW? *idXready!* *idXready* programs provide you with solutions that are fast to prepare, easy to deliver, and that learners love.

Teleclasses on the following *idXready* programs are being offered. You'll find complete course descriptions at www.inscape-exchange.com.

DiSC®-Powered Selling

Date: Friday, April 25 at 10:00 a.m. CDT

Conflict Management: A DiSC-Based Approach

Date: Monday, April 28 at 10:00 a.m. CDT

Capitalizing on Team Talents™

Date: Monday, May 12 at 3:00 p.m. CDT

Collaborative Skills for Teams

Date: Monday, May 19 at 3:00 p.m. CDT

Frontline Management: Leveraging the Strengths of Your Style

Date: Friday, May 30 at 10:00 a.m. CDT

Improving Your Listening Skills

Date: Friday, June 6 at 10:00 a.m. CDT

idXready Success Stories

idXready programs provide your clients with solutions that are fast to prepare, easy to deliver and that learners love. Hear from fellow Inscape Distributors who will share their insights, challenges, and success stories on integrating the *idXready* products into their businesses and into the hands of their clients.

Dates: Monday, April 28 at 3:00 p.m. CDT
Monday, June 23 at 3:00 p.m. CDT

For course descriptions,
additional Training Opportunities,
and to register, log onto
www.inscape-exchange.com.

Registration opens on March 24, 2008

Class space is limited, so register today!